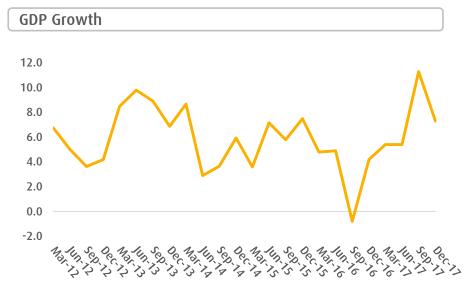
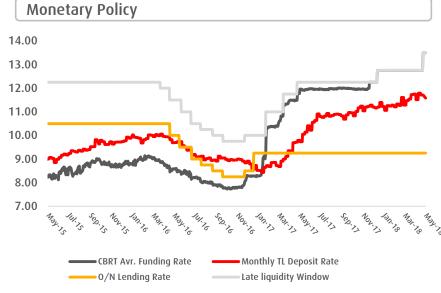


1Q18 Macro Highlights





USD/TL 4.5 4.0 3.5 3.0 2.5 2.0

(%)		QoQ	YoY
Loan Growth		4.7%	20.0%
	TL	3.5%	20.6%
	FC	7.1%	18.8%
Deposit Growth		3.9%	17.1%
	TL	3.0%	16.8%
	FC	5.0%	17.5%
Asset Growth		3.6%	17.8%

Banking Sector

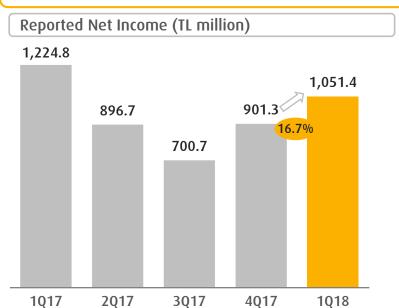
1Q18 VakıfBank Highlights

- Quarterly bank-only net income came at TL 1,051.4 million, which is up by 16.7% QoQ.
- 1Q18 ROAE came at 17.4% vs sector average of 15.1%.
- Quarterly comparable net income would be TL 1,146.3 million, which is up by 27.2% QoQ.*
- Adjusted ROAE would come at 19.0%.
- Reported quarterly NIM came at 3.94%.
- Adjusted NIM* would be at 4.15%, indicating limited 8 bps quarterly contraction despite challenging environment.
- TL core spreads came flattish despite lack of nonrecurring interest accruals from NPL collections in 4Q17.
- CPI estimate of 8.4% was used in 1Q18 accruals. It will be upsized to 9.05% in 2Q18 and further increase is highly possible.
- NPL ratio further came down to 3.91% vs 4.01% in 2017YE.
- Despite IFRS transition, Group II Loans is down by 10.7% QoQ.
- The share of Group II loans further decreased to 3.18% from 3.80% in 2017YE.

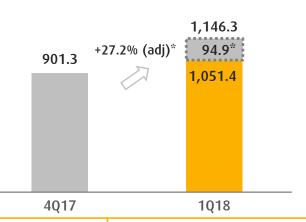
- Fee&Commission income growth came strong at 52.6% YoY.
- Synergy improvement with subsidiaries started to pay off in fee&commission income.
- Further diversified international borrowing activities;
 - All time high Eurobond issuance amounting USD 650 million with a maturity of 5 years and coupon rate has been set at 5.75% in January 2018.
 - The third consecutive TL denominated issuance under Mortgage Covered Bond Programme in February amounting TL 1 billion with 5 years maturity.
 - > Overall international borrowing amount reached to USD 1.8 billion through eurobond, covered bond, private placement, post financing & bilateral transactions during 1Q18.
- Strong solvency ratios maintained despite good growth rates & market risk and operational risk revisions in 1Q18.

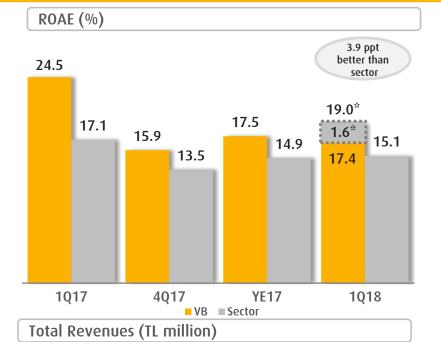
(%)	2016	2017	1Q18
Total CAR	14.16	15.52	15.37
CET1	11.47	12.33	12.22

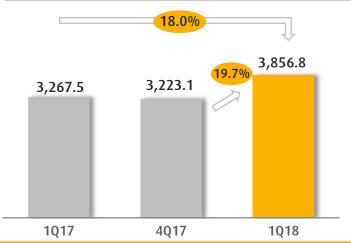
1Q18 Earnings and Ratios



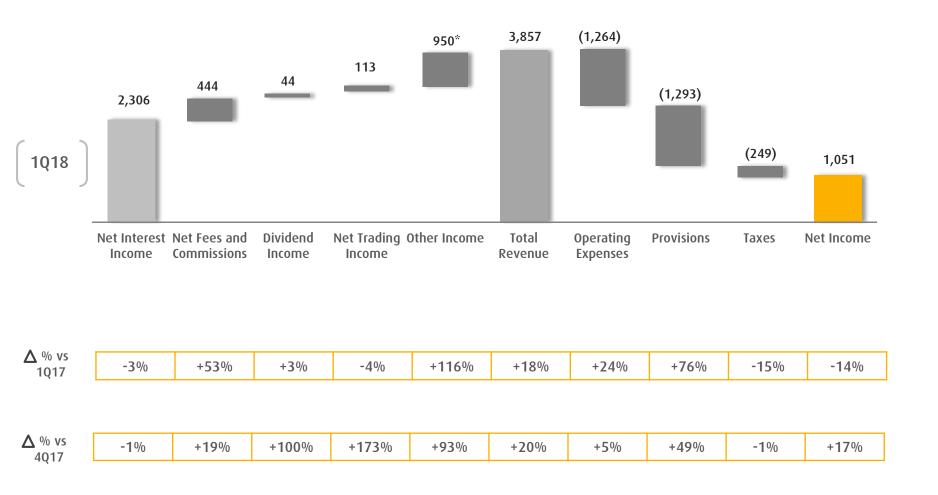
Comparable Net Income (TL million)*



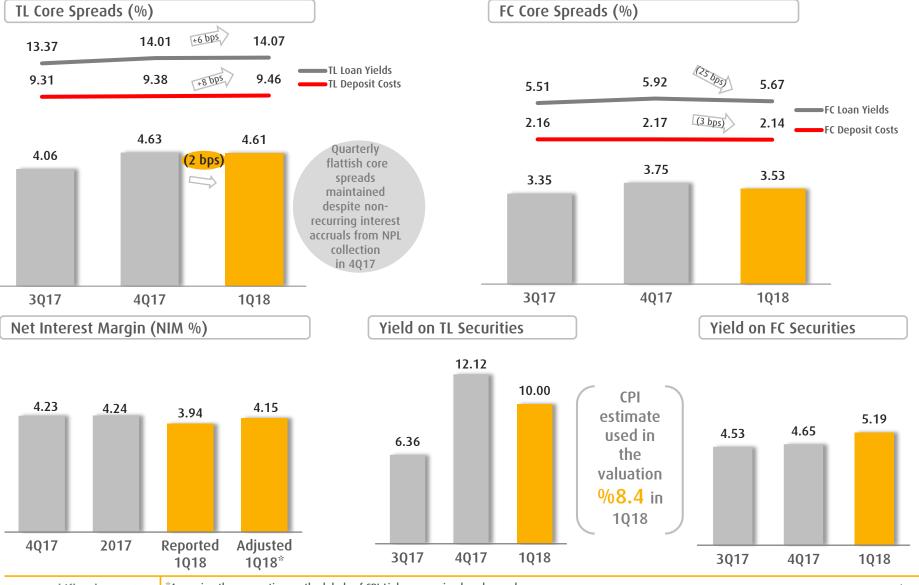




1Q18 P&L Details



NIM, Spreads and Costs

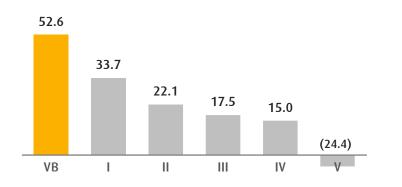


Eye-catching fee growth supported by diversified fee sources

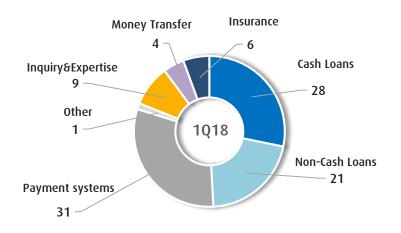
Net Fee&Commission Income (TL million)

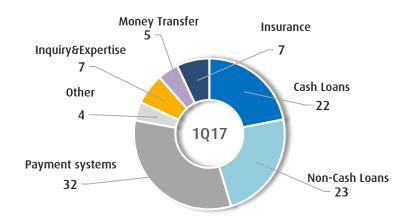


Annual Fee&Com. Income Growth vs Peer Banks (%)

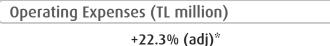


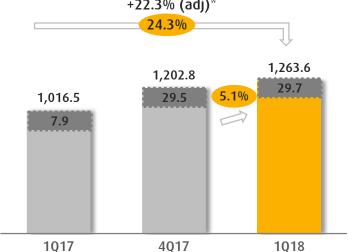
Breakdown of Net Fee&Commission Income (%)



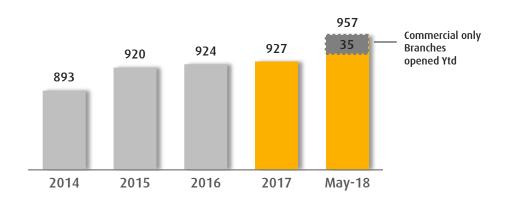


Having one of the lowest Cost/Income Ratio among peer group

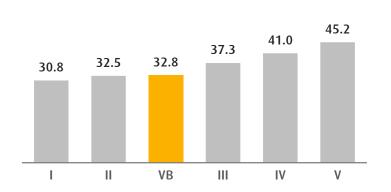




Branch Number (#)

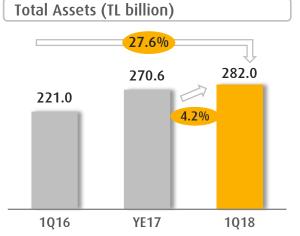


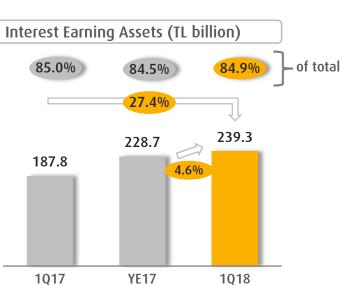
1Q18 Cost/Income vs Peer Banks (%)



Existing 35 branches
divided into 2 as
Commercial and
SME&Retail branches
to increase the quality of
services provided to the clients

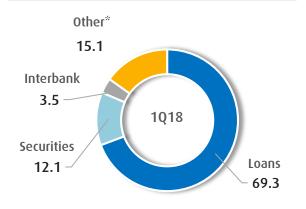
Asset Breakdown

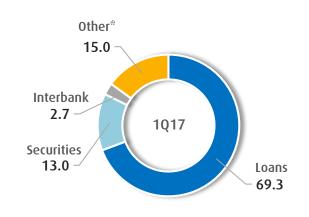




YE17





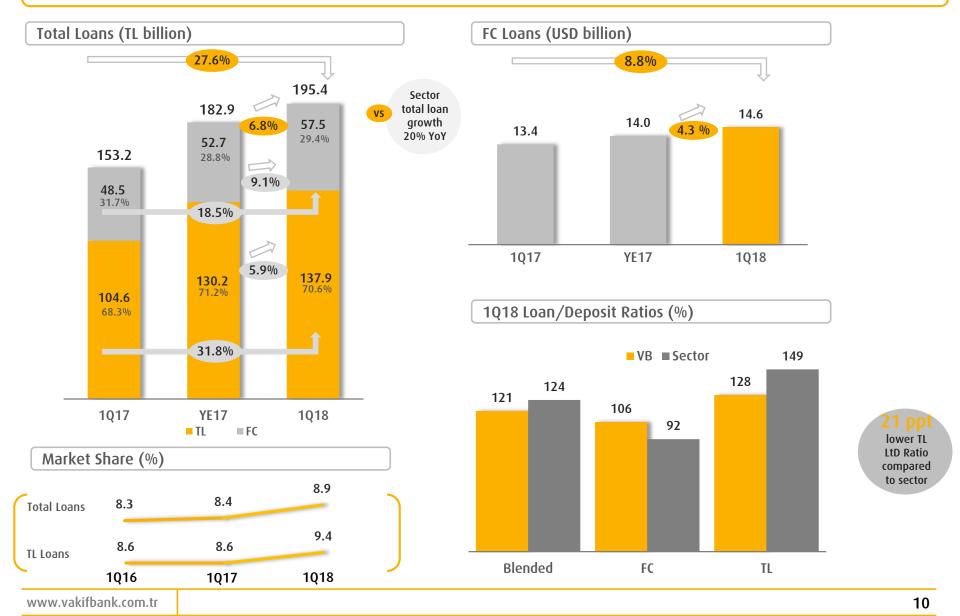


The share of loans in total assets came at **%69.3** in 1Q18

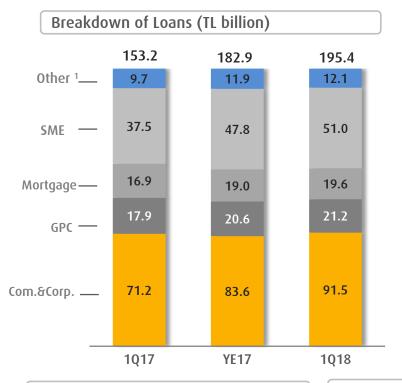
Market Shares in Total Assets



Well balanced TL and FC quarterly lending growth



Well diversified & stable loan breakdown

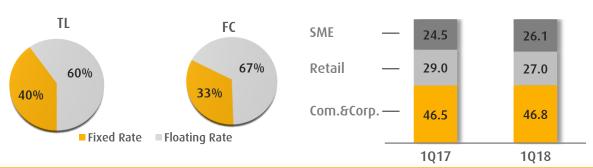


Loans (TL billion)

	VB 1Q18	VB QoQ	VB YoY	Sector QoQ	Sector YoY
Cash&Non-Cash Loans	251	7%	28%	5%	20%
Total Loans	195	7%	28%	5%	20%
TL	138	6%	<i>32%</i>	4%	21%
FC (\$)	15	4%	9%	2%	9%
Retail Loans	49	3%	18%	2%	<i>15%</i>
Total Commercial& Corporate Loans ²	146	8%	31%	5%	22%
SME	51	<i>7</i> %	36%	3%	18%



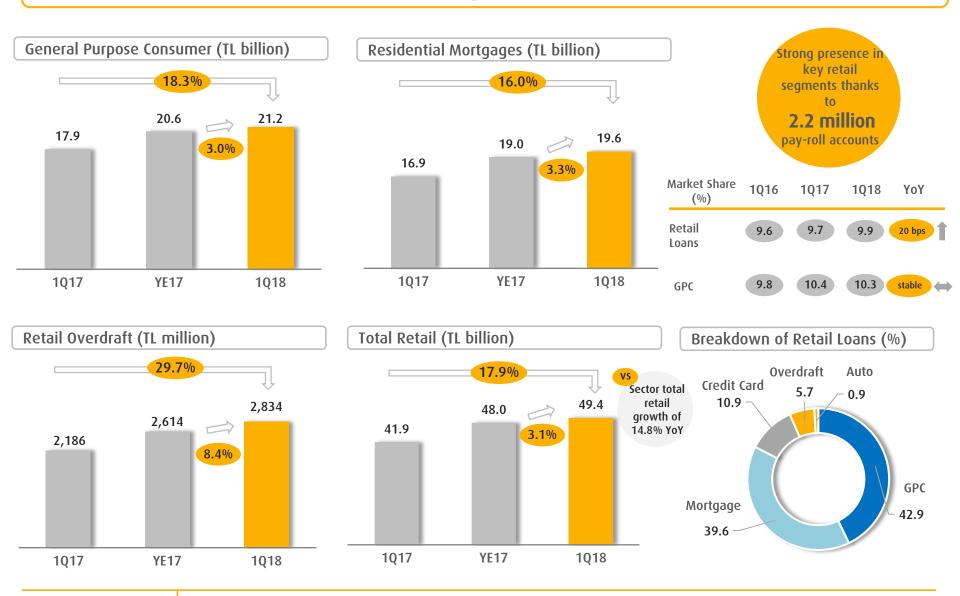




Breakdown of FC Loans

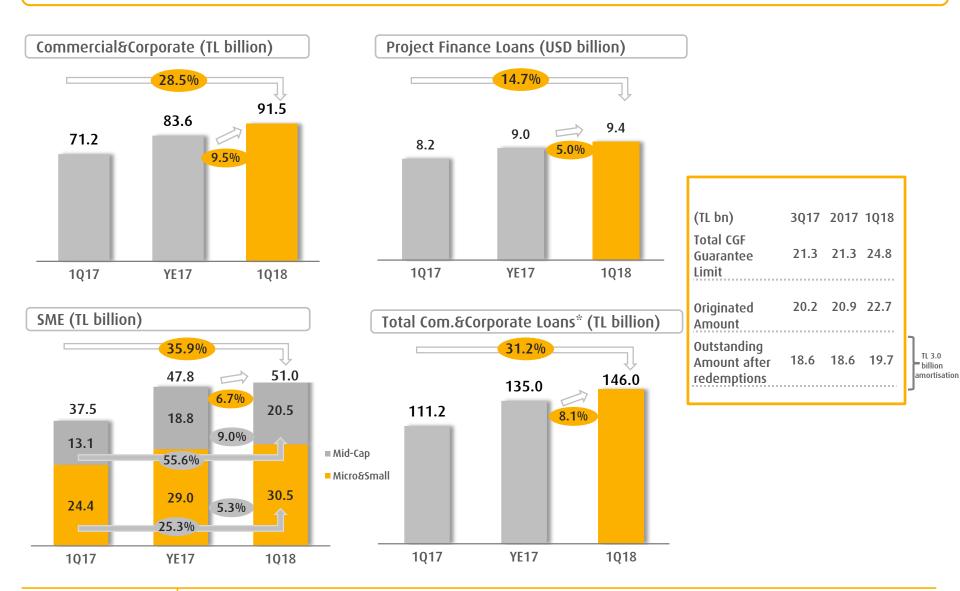
	Share	QoQ (US\$)	YoY (US\$)
Project Finance	65%	5%	15%
Export Loans	10%	7%	17%
Working Capital and Other	25%	2%	(6%)

Profitability focused Retail Banking continued

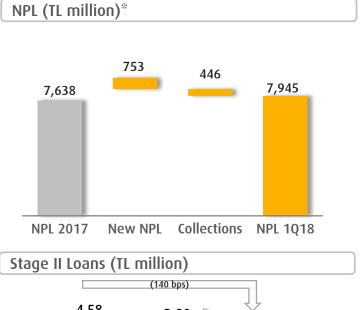


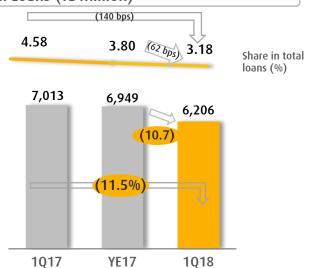
VakifBank INVESTOR RELATIONS

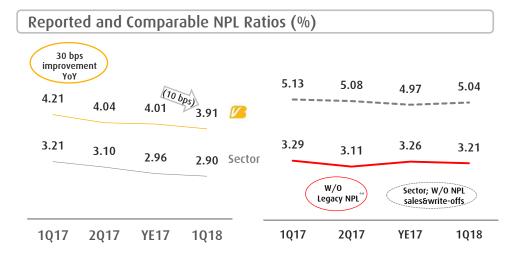
Selective commercial&corporate lending was the main driver of quarterly loan growth



The share of stage II loans in total lending continued to decrease







The share of Stage II loans further decreased to 3.2% from 3.8% in 2017YE.

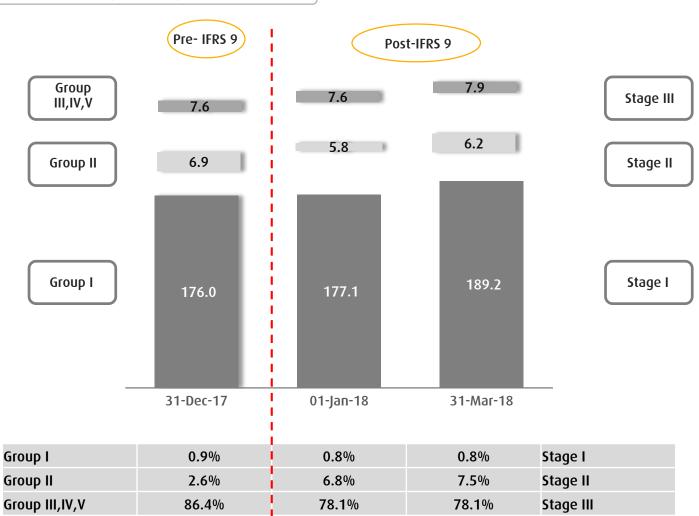
15

IFRS-9 Transition

Coverage

Ratios

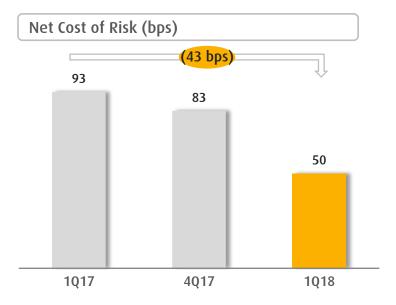
Loan Portfolio Breakdown (TL Billion)



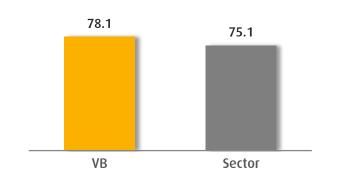
Further decline in Net CoR

Net Expected Credit Losses

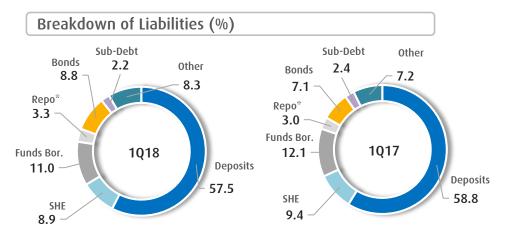
(Thousand TL)	1Q18
Expected Credit Losses	1,283,114
Stage III	1,037,650
Provision Reversals under other income	810,560
Stage III	798,855
Net Expected Credit Losses	238,795
Net CoR (Stage III)	50 bps



1Q18 Specific NPL Coverage Ratio (%)



Customer deposits driven well diversified funding structure



January 2018,
USD 650
million, the
highest amount of
Eurobond issuance,
5 years maturity

February 2018,
Third Covered
Bond issuance
TL 1.0 billion
5 years maturity

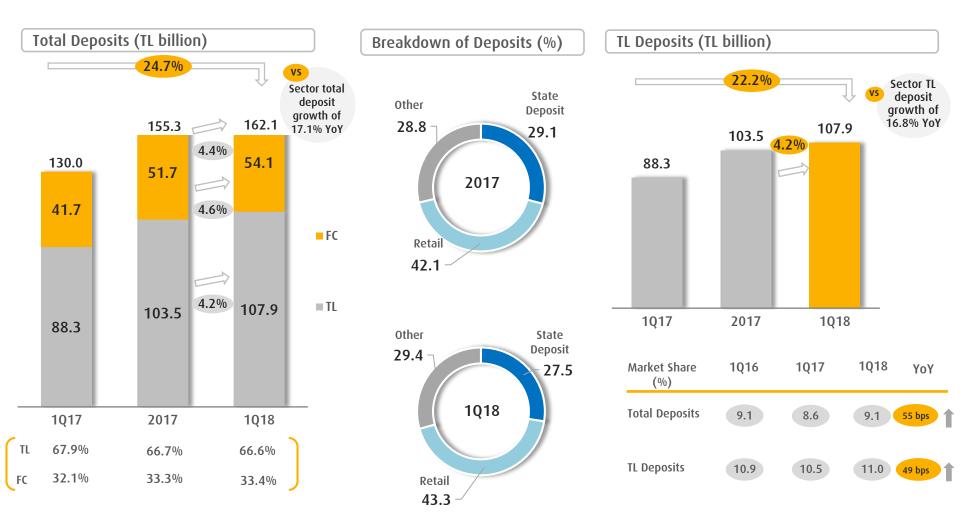
	VB 1Q18	VB QoQ	VB YoY	Sector QoQ	Sector YoY
Total Deposits	162	4%	25%	4%	17%
TL	108	4%	22%	3%	17%
FC (\$)	14	0%	19%	0%	8%
Customer **	153	5%	25%	N.A.	N.A.
Demand	29	-4%	13%	1%	<i>15%</i>
Repo*	9	3%	39%	-4%	-1%
TL	7	0%	46%	-6%	-10%
FC	2	16%	21%	-2%	7%
Borrowings (Funds Borrowed + Securities Issued + Sub-debt)	62	16%	31%	7%	20%

Total international borrowing USD 1.8 billion in 1Q18

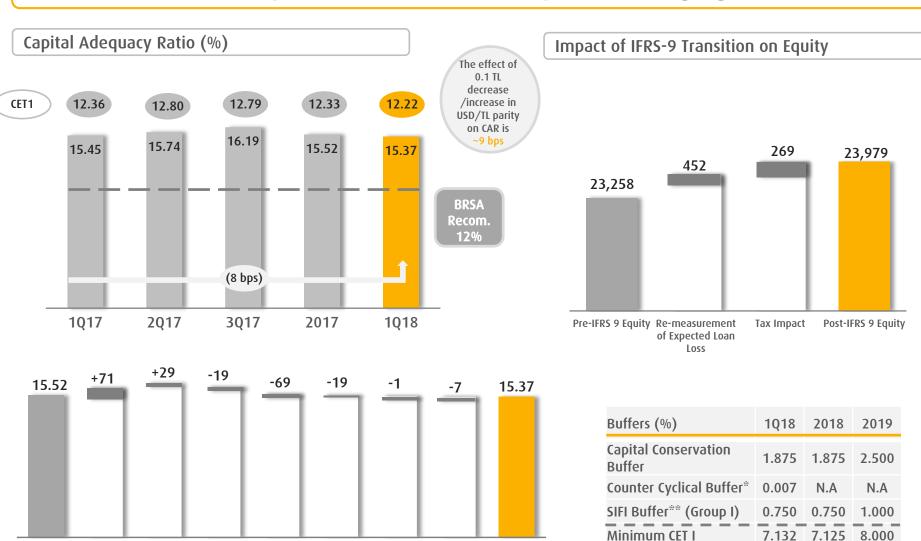
April 2018,
USD 1.3 billion,
the largest
amount of
Syndication Loan

May 2018,
DPR Transaction
USD 380
million, 5 years
maturity

Further market share gains continued in TL deposits



Conservative solvency ratios maintained despite challenging environment



0ther

1018

Minimum Tier I

8.632

Credit

Risk&Asset

Growth

Operational Market Risk

Risk

8.625 9.500

Internal

Capital

Generation

IFRS 9

transition

impact

Currency

Effect

2017

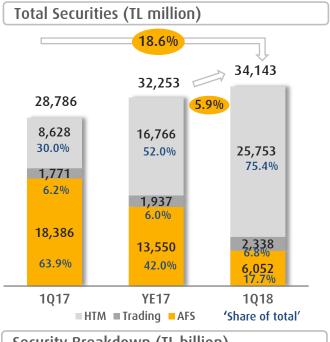
^{*} Counter Cyclical Buffer will be determined in the relevant year.

^{**} SIFI Buffer is taken into consideration only on a consolidated basis.

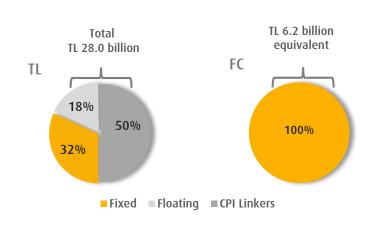
Appendix

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Pg. 25 Ratings	
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Pg. 27 Historical developments on the share transfer pro	ocess
Pg. 28 Unconsolidated Key Financial Ratios	
Pg. 29 Unconsolidated Balance Sheet	
Pg. 30 Unconsolidated Income Statement	

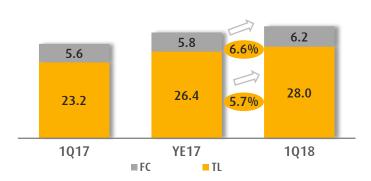
Well balanced security portfolio



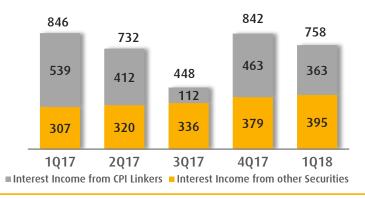
Portfolio Structure



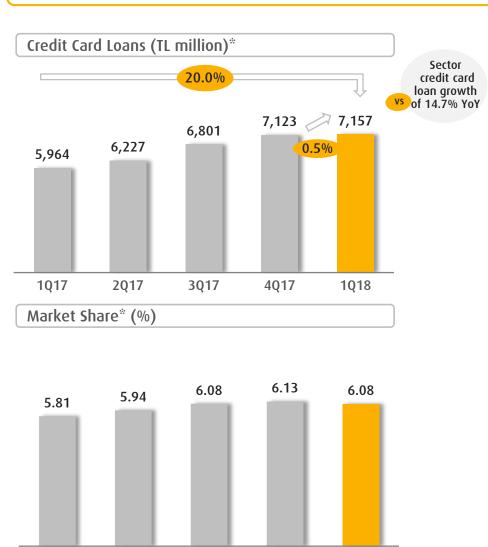
Security Breakdown (TL billion)

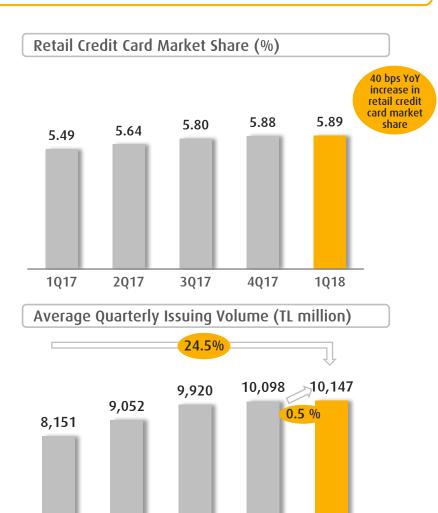


Breakdown of Interest Income from Securities (TL million)*



Stable market share in supplementary credit card business





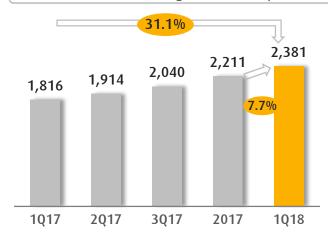
3Q17

Strong growth in mobile platforms continues

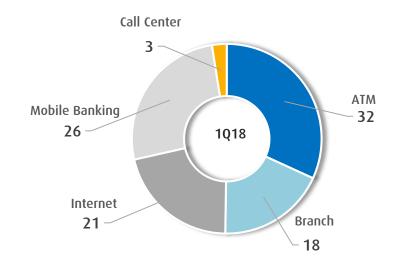
Active Mobile Banking Customers (#thousand)*



Active Internet Banking Customers (#thousand)*



Breakdown of Transactions (%)



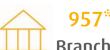
~82%
of all banking
transactions
executed via
non-branch
channels

VakıfBank with numbers

Distribution Channels&Customer (#)	1Q18	Efficiency ('000 TRY)	1Q18
Personnel	16,148	Assets per Employee	17,463
POS Terminals	215,622	Assets per Branch	301,588
Outstanding Credit Cards	4.1 mn	Loans per Employee	12,101
Total Customers	20.4 mn	Loans per Branch	208,985
Total Payroll Customers	2.2 mn	Deposits per Employee	10,036
Active Mutual Fund Customers	1.6 mn	Deposits per Branch	173,320

Existing 35 branches divided into 2 as Commercial and SME&Retail branches to increase the quality of services provided to the clients.

Distribution Platforms





4,058 ATMs



2,381K
Active Online
Banking
Customers

24/7 Telephone Banking



1,911K
Active Mobile
Customers

Ratings

		Fitch Ratings (February 1, 2018)	Moody's (March 9, 2018)	Standard&Poor's (May 4, 2018)
	Long term FC IDR FC Counterparty Credit Ratings	BB+	Ba3	BB- / B
VakıfBank	Outlook	Stable	Stable	Stable
	BCA (Baseline Credit Assessment) Viability Rating Standalone Credit Profile	bb+	b1	bb
Senior Unsecured	Vakıf 3.750% due 18 (USD 500 mio) Vakıf 5.000% due 18 (USD 600 mio) Vakıf 3.500% due 19 (EUR 500 mio) Vakıf 5.500% due 21 (USD 500 mio) Vakıf 5.625% due 22 (USD 500 mio) Vakıf 5.750% due 23 (USD 650 mio)	BB+	Ba2	N.R.
	Vakıf 6.000% due 22 (Basel II compliant / USD 900 mio)	ВВ	B2	N.R.
Subordinated Bonds	Vakıf 6.875% due 25 (Basel III compliant / USD 500 mio) Vakıf 8.000% due 27 (Basel III compliant / USD 228 mio)	ВВ	В3	N.R.
Covered Bond	Vakıf 2.375% due 21 (EUR 500 mio) Covered TL 1.3 Billion due 2023 Covered TL 1.3 Billion due 2022 Covered TL 1.0 Billion due 2023	N.R.	Baa2	N.R.

Diversified funding sources via Non-Deposit Funding

Syndicated Loan	US\$ 2.4 billion outstanding April 2018 US\$ 1.291 million equivalent syndicated loan with 1 year and 2 year tranches, all in cost as Libor + 1.30% and Euribor +1.20% for 1 year and Libor + 2.10% for two years with participation of 35 banks from 17 countries. September 2017 US\$ 891 million equivalent 1 year syndicated loan, all in cost as Libor + 1.35% and Euribor +1.25% with participation of 22 banks from 11 countries. March 2017 US\$ 250 million 3 year bilateral loan with ICBC Dubai.
Sub-debt	US\$ 1.4 billion and TL525 million outstanding September 2017 TL 525 million subordinated notes (Tier II) were issued with a floating coupon rate set at 5 year sovereign + 3,5. Maturity of the notes are 10 years. February 2017 US\$ 228 million equivalent of 2012 subordinated notes (Tier II) were exchanged. Coupon rate has been set at 8%, maturity of the notes is 10 years. January 2015 US\$ 500 million equivalent subordinated notes (Tier II) were issued with a yield of 6.95%. Coupon rate has been set at 6.875%, maturity of the notes is 10 years. October 2012 US\$ 900 million equivalent subordinated notes (Tier II) were issued with a yield of 6.08%. Coupon rate has been set at 6%, maturity of the notes is 10 years. After Exchange nominal amount is US \$672 million.
Eurobonds	US\$ 3.3 billion outstanding January 2018 US\$ 650 million equivalent senior unsecured notes were issued with a yield of 5.85%. Coupon rate has been set at 5.75%, maturity of the notes is 5 years. May 2017 US\$ 500 million equivalent senior unsecured notes were issued with a yield of 5.650%. Coupon rate has been set at 5.625%, maturity of the notes is 5 years. October 2016 US\$ 500 million equivalent senior unsecured notes were issued with a yield of 5.614%. Coupon rate has been set at 5.5%, maturity of the notes is 5 years. June 2014 EUR 500 million equivalent senior unsecured notes were issued with a yield of 3,650%. Coupon rate has been set at 3.5%, maturity of the notes is 5 years. October 2013 US\$ 500 million equivalent senior unsecured notes were issued with a yield of 5,149%. Coupon rate has been set at 5%, maturity of the notes is 5 years.
DPR Securitizations	US\$ 1.6 billion outstanding May 2018 DPR borrowing in Euro and USD currencies, amounting USD 380 million equivalent in total, through future flow transaction within DPR securitization program. Total amount of transaction is procured in six separate tranches of which has a maturity of 5 years. October 2016 DPR borrowing in Euro and USD currencies, amounting USD 890 million equivalent in total, through future flow transaction and treasury financing transaction as well as other required transactions within DPR securitization program. Total amount of transaction is procured in seven separate tranches, USD 354.4 million of which has a maturity of 5 years and USD 535.7 million of which has a maturity of 7 years.
Private Placements	US\$ 113.2 million outstanding US\$ 4,889 million equivalent private placements were issued since June 2013 under GMTN program.
Covered Bond	EUR 500 million and TL 3.7 billion outstanding February 2018 TL 1 billion Covered Bond notes were issued with the maturity of 5 years. December 2017 TL 1.3 billion Covered Bond notes were issued with the maturity of 5 years. October 2017 TL 1.3 billion Covered Bond notes were issued with the maturity of 5.5 years. May 2016 Euro 500 million equivalent Covered Bond notes were issued with a yield of 2.578%. Coupon rate has been set at 2.375%, maturity of the notes is 5 years.
IFI Borrowing	US\$ 1.8 billion outstanding World Bank outstanding funding US\$ 238.2 million EBRD outstanding funding US\$ 301.3 million (US\$ 223 million under DPR Program and EUR 50 mio under Covered Bond Program included) EIB outstanding funding US\$ 917.3 million KFW outstanding funding US\$ 332.9 million AFD outstanding funding US\$ 47.6 million
TL Bonds	Outstanding TL bonds amounting TL 5.3 billion as of March 30, 2018.

Historical developments on the upcoming share transfer process

Mr. Ali Babacan, Deputy Prime Minister during that time, announced the transfer of VakıfBank shares which are controlled and represented by GDF to Turkish Treasury with a press release.

According to the announcement, the draft law regarding the transfer of GDF shares to the Turkish Treasury was expected to present to the Grand National Assembly of Turkey as soon as possible.

The Articles 6-12 of the Statutory Decree numbered 696 that was published on the Official Gazette on December 24th, 2017 incorporate below mentioned amendments on VakifBank Law numbered 6219.

- Those shares within Group A and B (58.51%), except for "other appendant foundations", which are owned and administered by GDF, are transferred to Turkish Treasury in a week time following the expected upcoming Cabinet Decision become effective.
- VakifBank Pension Fund, one of the shareholders from Group C (16,10%), will have the option to
 ask for transfer of their shares to Turkish Treasury within 120 days time-table starting from the
 expected upcoming Cabinet Decision become effective.
- The remaining appendant foundations within Group B (0,11%) and other real persons and legal
 entities within Group C (0,06%) shares, will have the option to transfer their shares to Turkish
 Treasury within 120 days time-table starting from the expected upcoming Cabinet Decision become
 effective.

September 22, 2012

October 20, 2014

December 24, 2017

What is next?

The Council of Ministers presented to the Turkish parliament a draft law regarding "Amendments on Banking Law and Certain Laws and Decrees", which proposed certain amendment to the VakıfBank Law.

These proposed amendments would include below mentioned provisions;

- (a) permit the transfer to the Turkish Treasury of the Bank's class A and B shares that are owned by foundations managed and represented by the GDF (but not Class B shares held by other appendant foundations),
- (b) provide:
 - (i) VakıfBank Pension Fund, which holds Class C shares,
 - (ii) other appendant foundations holding Class B shares and
- (iii) other individuals and legal entities holding Class C the right to apply to the Bank for the transfer of their shares to the Turkish Treasury, and
- (c) align the laws applicable to the Bank with those applicable to other state-controlled banks.

expected upcoming Cabinet Decision

-Upcoming Cabinet Decision is expected to initiate the share transfer mechanism.

-Cabinet will decide the per share price by taking into consideration the average price of three different values determined in the conclusion part of valuation reports conducted by three independent third parties.

-Cabinet will take the final decision on the pricing in accordance with the Statutory Decree.

-The timing of the decision is not certain.

in a week time following

The shares of Group A and B (58.51%) shall be transferred to Turkish Treasury.

within 120 days following upcoming Cabinet Decision

The shares of VakifBank Pension Fund (16,10%), the remaining appendant foundations within Group B (0,11%) and other real persons and legal entities within Group C (0,06%) shares have to decide whether to use the transfer option or not.

Unconsolidated Key Financial Ratios

	1017	1H17	9M17	2017	1Q18
Profitability*					
ROAE	24.5%	20.8%	18.1%	17.5%	17.4%
ROAA	2.3%	1.9%	1.6%	1.5%	1.5%
Cost / Income	31.1%	34.3%	37.2%	37.2%	32.8%
Cost / Assets	1.8%	1.8%	1.7%	1.6%	1.8%
Fee / Cost	28.6%	28.8%	29.8%	30.1%	35.1%
Liquidity					
Loans / Deposits	117.8%	118.2%	119.4%	117.8%	120.6%
TL Loans / Deposits	118.5%	118.5%	123.2%	125.8%	127.8%
Liquidity Coverage Ratio (Total)	107.6%	91.3%	97.7%	102.2%	111.6%
FC Liquidity Coverage Ratio	143.7%	148.7%	204.8%	235.4%	263.3%
Asset Quality					
NPL Ratio	4.2%	4.0%	4.0%	4.0%	3.9%
Coverage Ratio	84.3%	83.0%	86.6%	86.4%	78.1%
Cost of Risk	1.8%	1.5%	1.4%	1.3%	2.2%
Solvency					
CAR	15.45%	15.74%	16.19%	15.52%	15.37%
Tier I Ratio	12.36%	12.80%	12.79%	12.33%	12.22%
Leverage	9.7x	9.9x	10.1x	10.6x	10.3x

3.S. Liabilities&SHE

Unconsolidated Balance Sheet

		1Q ⁻	17	201	7	1Q ⁻	18	T	L	US	D
	(thousand)	TL	USD	TL	USD	TL	USD	△ YoY	∆QoQ	∆ YoY ∆	QoQ
	Cash&Balances with Central Bank	23,300,205	6,418,789	28,644,824	7,577,996	30,855,501	7,804,920	32.40%	7.70%	21.60%	3.00%
	Interbank	5,860,899	1,614,573	13,539,930	3,581,992	9,796,468	2,478,023	67.10%	-27.60%	53.50%	-30.80%
2	Securities	28,785,738	7,929,955	32,252,573	8,532,427	34,142,795	8,636,443	18.61%	5.86%	8.91%	1.22%
ושכנ	Loans	153,167,750	42,194,972	182,932,228	48,394,769	195,400,739	49,426,748	27.60%	6.80%	17.10%	2.10%
A	Subsidiaries&Investments	2,214,027	609,925	2,563,016	678,047	2,635,377	666,620	19.00%	2.80%	9.30%	-1.70%
	Property&Equipment	1,401,248	386,019	1,417,263	374,937	1,422,893	359,922	1.50%	0.40%	-6.80%	-4.00%
	Other	6,281,894	1,730,549	9,221,876	2,439,650	7,730,971	1,955,554	23.07%	-16.17%	13.00%	-19.84%
	Total Assets	221,011,761	60,884,783	270,571,710	71,579,817	281,984,744	71,328,230	27.59%	4.22%	17.15%	-0.35%
11	Deposits	129,984,895	35,808,511	155,277,122	41,078,604	162,054,383	40,991,765	24.70%	4.40%	14.50%	-0.20%
SdSI	Funds Borrowed	26,662,008	7,344,906	28,307,621	7,488,789	31,136,433	7,875,982	16.80%	10.00%	7.20%	5.20%
IIII	Other	40,409,976	11,132,225	60,316,667	15,956,790	61,834,229	15,641,010	53.02%	2.52%	40.50%	-1.98%
lan	Provisions	3,278,929	903,286	3,412,482	902,773	1,960,597	495,934	-40.20%	-42.50%	-45.10%	-45.10%
T .	Shareholders' Equity	20,675,953	5,695,855	23,257,818	6,152,862	24,999,102	6,323,540	20.91%	7.49%	11.02%	2.77%
6.5.	Guarantees	42,275,413	11,646,119	50,767,584	13,430,578	55,211,357	13,965,750	30.60%	8.80%	19.90%	4.00%
	Commitments	47,034,745	12,957,230	48,326,032	12,784,665	52,216,804	13,208,276	11.00%	8.10%	1.90%	3.30%
)	Derivatives	65,270,732	17,980,918	60,733,519	16,067,069	71,633,682	18,119,788	9.70%	17.90%	0.80%	12.80%

Unconsolidated Income Statement

(TL-thousand, %)	1Q17	4Q17	1Q18	YoY	QoQ
Net Interest Income	2,376,757	2,318,905	2,306,171	(3.0%)	(0.5%)
Net Fee & Com. Income	290,876	371,840	443,857	52.6%	19.4%
Dividend Income	43,013	60	44,413	3.3%	73921.7%
Net Trading Income	117,334	41,263	112,817	(3.8%)	173.4%
Other Income	439,500	491,019	949,563	116.1%	93.4%
Total Revenues	3,267,480	3,223,087	3,856,821	18.0%	19.7%
Operating Expenses	(1,016,455)	(1,202,847)	(1,263,597)	24.3%	5.1%
Provisions	(733,435)	(867,650)	(1,293,314)	76.3%	49.1%
Tax Provisions	(292,838)	(251,291)	(248,489)	(15.1%)	(1.1%)
Net Income	1,224,752	901,299	1,051,421	(14.2%)	16.7%

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With this recycling paper, following items have been saved annually:

6

60 kg of landfill



14 kg of CO₂ and greenhouse gase



1,519 litres of water



192 kWh of energy



98 kg of wood

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